

The background of the entire page is a repeating pattern of avocado halves on a purple surface. The top and bottom edges show the green flesh and brown pits of the avocado halves. The middle section is a solid green band containing the title. The bottom edge shows the green flesh and brown pits of the avocado halves.

Naturally

**BAY AREA
SUPPLIER GUIDE**

AN OVERVIEW OF SERVICE PROVIDERS WHO SUPPORT OUR COMMUNITY | 2023



DEAR NBA MEMBERS & FRIENDS,

Naturally Bay Area was founded in 2018 as a 501(c)6 nonprofit and the first Naturally Network Affiliate.

We seek to galvanize and grow the natural and organic products industry by connecting entrepreneurs, investors and innovators through networking, mentorship, education and collaboration.

We could not foster this community without the support of our partners, nearly $\frac{3}{4}$ of whom are service providers for the natural products industry.

Many of our partners are board members and other volunteers who also put in countless volunteer hours to make our community stronger.

We hope you will enjoy learning more about the organizations that are dedicated to helping our Bay Area natural products community thrive.

In Appreciation,

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NOEL MCARDELL

NBA Board Partnerships Lead





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DAVIS WRIGHT TREMAINE (DWT) is a 600+ attorney national law firm with a deep commitment to the food, beverage, and natural products industries. DWT has one of the largest food & beverage industry practices in the country, with over 40 attorneys who represent food innovators, entrepreneurs and investors at every level of the food chain, from Farm to Label. Our clients are “seed” (0-\$2mm annual revenue), “scaling” (\$2mm-\$20mm), and “seasoned” (\$20mm - \$1bn) food and beverage brands and the investors who fund them in all of the major food innovation hubs in the United States, including the San Francisco Bay Area, Boulder, Brooklyn, Austin, Chicago, Los Angeles, Seattle and Portland. To support the industry, DWT attorneys have assumed leadership roles in Naturally Bay Area, Nutrition Capital Network, the Culinary Institute of America’s Food Business School, and OSC2, a community of sustainability-focused food industry business leaders. DWT is proud to be a Founding Sponsor of Naturally Bay Area.



Contact information:

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We proudly support Naturally Bay Area in its mission to stimulate growth, entrepreneurship, and exceptional leadership, foster sustainable and responsible best practices, and facilitate collaboration and mutual support among members.

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BraunHagey & Borden LLP represents leading emerging and high growth companies in food, beverage, health and wellness, and at the intersection of consumer, sustainability and tech.

Many of our clients are innovative businesses and investors in the better-for-you sectors of the food and CPG ecosystems. We are particularly passionate about partnering with entrepreneurs creating novel products and technology that push food and CPG markets in the direction of health and sustainability. In this pursuit, we draw on our deep experience to provide pragmatic, business-minded advice to clients at all stages in their life cycles—from early stage emerging companies, to fast-growing businesses building brand equity and commercial traction, to household brands with national and global scale.

2021 TRANSACTIONS SNAPSHOT

Total M&A
Deal Value

\$2.3B

Total Financing
Deal Value

\$1.2B

CORE PRACTICE AREAS

- Equity & Debt Financings
- Mergers & Acquisitions
- Commercial & Tech Transactions
- General Corporate Counsel
- IP & Brand Protection
- SPAC Transactions
- Corporate Structuring & Governance



Dan Harris

Partner & Head of Corporate Practice
Director, Naturally Bay Area Board
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The Burbank Group

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- Financial Services
- Employee Benefits
- Personal Insurance
- Alternative Risk

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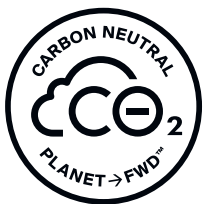


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MONIQUE LLAMAS

DIRECTOR OF PARTNERSHIPS
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